Target Market Determination (TMD)





Product:

Retail Access Structured Investment – Digital Ad Campaign Series

Issuer:

Capital Guard AU Pty Ltd (ABN: 48 168 216 742, AFS Licence No. 498434)

Authorised Representative & Distributor: Worldwidebanners Pty Ltd (AR No. 1314512)

TMD Version: 1.0

Effective Date: 5th of May 2025 Next Review Date: 5th of May 2026

1. Product Description

This is a **structured financial product** that provides contingent returns based on the performance of digital advertising campaigns run by major third-party technology platforms (e.g. Google, Meta, Amazon). Returns are linked to performance indicators such as ROAS, CTR, or CPA. The product is **capital-at-risk**, has a **fixed term** (3–12 months), and is **not liquid**. It is only available via application and suitability assessment through authorised representatives or AFSL holders.

2. Target Market Summary

This product is intended for:

Client Type	Description
Retail Clients	Must receive personal advice and
	complete an Appropriateness Test
Wholesale Clients	Qualify under s761G of the
	Corporations Act
Professional Investors	Regulated entities such as
	licensees, super funds, APRA
	entities, etc.



3. Target Market Characteristics

3.1 Client Objectives and Needs

This product is suitable for investors who:

- Seek non-market correlated returns
- Are interested in alternative investment exposure
- Accept performance-based returns (not fixed interest)
- Do **not require liquidity** before maturity
- Want **short- to medium-term exposure** (3–12 months)

3.2 Financial Situation

This product is designed for clients who:

- Can afford to lose some or all of their invested capital
- Do **not rely on the investment** for regular income
- Have sufficient financial stability to withstand a full loss scenario

3.3 Risk Profile

The product is suitable for **high-risk-tolerant investors** who:

- Understand complex products or structured investments
- Are aware of operational, data, and counterparty risks
- Can evaluate investment-specific disclosures with assistance

4. Retail Client Distribution Conditions

Condition	Detail
Advice Model	Must be distributed under
	personal advice only
Appropriateness Test	Required – must include risk,
	liquidity, experience, and
	affordability
Statement of Advice (SoA)	Mandatory for all retail investors
Risk Acknowledgement Form	Must be signed before acceptance



Cooling-Off Period	14 calendar days (unless already
	deployed)

5. Distribution Channels

This product may only be distributed through:

- AFSL holders, or
- Authorised representatives of AFSL holders (e.g., Worldwidebanners Pty Ltd)

Channels include:

- Direct personal advice (face-to-face or online)
- Approved advisers using Capital Guard or AR onboarding flows

It must not be distributed:

- Via general advice models
- On execution-only platforms
- Through unsolicited promotion or social media without advice

6. Distribution Conditions - Wholesale and Professional Investors

For wholesale/professional clients: • A signed accountant's certificate or investor declaration is required

- No personal advice is required
- Appropriateness tests are *optional*, but risk acknowledgment is recommended

7. Excluded Target Market

The product is **not suitable** for clients who:

- Require regular income or capital stability
- Have low or medium risk tolerance
- Require liquidity or access to capital during the investment term
- Do not understand or accept structured product risks
- Have not received personal advice (if retail)



8. Client Risk Matrix

Client Profile	Risk	Liquidity	Investment	Product
	Tolerance	Needs	Knowledge	Suitability
Conservative,	Low	High	Low	Not suitable
income-				
seeking				
retiree				
Balanced	Medium	Medium	Moderate	Not suitable
investor with				
medium-				
term goals				
High-risk	High	Low	High	Suitable
investor,				
speculative				
funds				
Wholesale	High	Low	Moderate/High	Suitable
investor with				
\$250K				
income				
Institutional	High	Low	High	Suitable
investor				
(AFSL				
holder)				

9. Review Triggers

This TMD must be reviewed *immediately* if:

- ASIC raises a concern about mis-selling or consumer harm
- Product performance fails or defaults occur
- Changes in law or AFSL conditions occur
- Significant complaints or loss rates are reported
- A material change is made to product structure or offer terms



10. Review Schedule

Activity	Timing
Initial Review	25 th of May 2026
Periodic Review	Annually, or sooner if a trigger
	occurs
Event Based Review	Within 10 business days of a
	review trigger

11. Reporting Requirements for Distributors

Worldwidebanners Pty Ltd and other distributors must:

- Report any complaints about this product within 10 business days
- Notify Capital Guard of significant dealing outside of the target market
- Submit **quarterly reports** on advice process outcomes (e.g. pass rates on appropriateness tests)
- Retain documentation for **7 years** to support compliance

12. Disclaimer

This TMD is not a Product Disclosure Statement (PDS) and is not intended to provide financial advice. It is intended to comply with the **Design and Distribution Obligations (DDO)** as per **Part 7.8A of the**

Corporations Act 2001. Investors should read the PDS in full and seek professional advice